



The University of South Dakota.

Beacom School of Business · Master of Business Administration - Express
University Center – Sioux Falls
4801 N. Career Avenue
Sioux Falls, SD 57107

The School of Business is a professional school granting both the Bachelor's and Master's degrees. Over 700 junior and seniors are enrolled in the Baccalaureate programs, while 200 graduate students attend on a full-time or part-time basis. The School of Business is accredited by the AACSB – International – The Association to Advance Collegiate Schools of Business for both the Baccalaureate and Master's degrees.

The MBA program is designed to meet the needs of modern businesses for broadly educated management personnel who possess a generalized point of view, adaptability to changing environments and a high degree of analytical skills. The program requires 33 semester hours of master level classes. Students studying in Sioux Falls have two delivery options for the MBA. The MBA Express program is a part-time, evening, face-to-face program offered at the University Center. Cohort Program students earn a general MBA in as little as 22 months by taking classes one evening per week. USD also offers the online MBA program. The general MBA and Health Services Administration Specialization are both available in the online MBA program.

The purpose of the MBA program is twofold: (1) to develop future executive leaders for business, industry, and government; (2) to encourage those students who have an interest in college teaching and an aptitude for an academic career to continue their work at the doctoral level. The emphases in this program are on decision making, problem solving, understanding the role of business in society, and to develop the leadership ability and social responsibility to progress to positions of executive responsibility.

Advising Information		
First Point of Contact at the University Center	Advisor prior to and following acceptance to the program	
Jennifer Schelske Jennifer.Schelske@sduniversitycenter.org 605-367-8465 or 866-220-7085	Karen McDowell Karen.McDowell@usd.edu 605-677-5232 or 866-890-1622	Dr. Angeline Lavin Angeline.Lavin@usd.edu 605-677-5232 or 866-890-1622

Master of Business Administration Tentative Schedule of Classes

Last updated: 5/09

One must apply and be accepted to the MBA Program before registering for the core courses below. Complete the USD application at <http://www.usd.edu/gradsch/gradapp.cfm>. Students must have an earned undergraduate degree.

CHECKLIST FOR ADMISSION REQUIREMENTS (Please work with your advisor to ensure you have met the necessary requirements.)

- _____ Complete graduate application form. **Review of application will not commence until ALL materials (including official GMAT scores) are received.**
- _____ Two official transcripts of all prior course work showing undergraduate degree earned. A baccalaureate degree or an equivalent degree from an institution with full regional accreditation is required.
- _____ Two letters of recommendation (placed in sealed and signed envelopes)
- _____ Non-refundable application fee of \$35.00 made payable to USD
- _____ International students must submit a financial statement.
- _____ Official copy of GMAT scores if scores were not originally sent to USD. A current, satisfactory score is a requirement for acceptance into the program. Individuals may register for the GMAT at www.mba.com.
- _____ International students must submit a TOEFL score or IELTS score and have transcript evaluated by ECE or WES.
- _____ Resume
- _____ Statement of Purpose

Key: S = Semester; F = Fall; SP = Spring; SU = Summer; E = Every; Odd = Odd Years; Even = Even Years; D = DDN

Prerequisite Foundation Courses:

Graduate Foundation Courses: Must have a Bachelor's Degree to enroll. Individuals who possess an undergraduate degree may challenge the above courses AND comparable courses taken from an accredited college or university may transfer to The University of South Dakota. THE MBA department will review your academic history.

Prefix	Number	Course Title	Credits	Semester(s) Offered
ACCT	520	Foundations of Accounting	3	Online EF
BADM	505	Foundations of Finance	3	Online ESU
BADM	520	Foundations of Calculus & Statistics for Business	3	Online EF
BADM	523	Foundations of Operations Management	3	Online ESP
BADM	580	Foundations of Marketing & Organizational Behavior	3	Online ESU
ECON	580	Foundations of Economics	3	Online EF

Undergraduate Prerequisite Courses: Students who do not have a Bachelor's degree must enroll in undergraduate courses to fulfill prerequisite requirements.

Prefix	Number	Course Title	Credits	Semester(s) Offered
ACCT	210	Principles of Accounting I	3	University Center (ES)
ACCT	211	Principles of Accounting II	3	University Center (ES)
BADM	220	Business Statistics	3	University Center (EF, ESP – DSU)
BADM	310	Finance	3	University Center (ES)
BADM	323	Computer Analysis – Business	3	University Center (SU Even)
BADM	350	Legal Environment of Business*	3	University Center (ES – DSU)
BADM	369	Organizational Behavior and Theory	3	University Center (F odd)
BADM	370	Marketing	3	University Center (ES)
BADM	425	Production & Operations Management	3	University Center (EF, ESP)
ECON	201	Principles of Microeconomics	3	University Center (ES) - DSU
ECON	202	Principles of Macroeconomics	3	University Center (EF, ESP) - DSU
MATH	121	Survey of Calculus	4	University Center (EF, ESP – DSU)
POLS	100	American Government *	3	Online - ES

*Students may take either BADM 350 or POLS 100 to fulfill the BADM 762 course prerequisite.

MBA Express – Schedule of Courses
 In Sioux Falls
 New Cohort Begins Every odd Spring
 Last updated: 5/09

Prerequisites may be fulfilled in one of three ways:

- 1) Completion of the required undergraduate courses in a face-to-face or online format;
- 2) Studying for and passing a subject or “challenge” exam; or
- 3) Taking foundation courses, which are available to students with an earned Bachelor’s degree and are offered through USD according to the rotating schedule available at [http: www.usd.edu/business/mba](http://www.usd.edu/business/mba).

Students study one course at a time, one night per week.

Year 1	Spring Semester	January – May	
	BADM 761 – Leadership Development		3
	BADM 760 – Operations Management		3
	Summer Semester	May – August	
	ACCT 781 – Managerial Accounting		3
	ECON 782 – Managerial Economics		3
	Fall Semester	August – December	
	BADM 762 – Business and Its Environment		3
	BADM 720 – Quantitative Analysis		3
	Year 2	Spring Semester	January – May
BADM 710 – Managerial Finance			3
BADM 770 – Managerial Marketing			3
Summer Semester		May – August	
BADM Elective			3
BADM Elective			3
Fall Semester		August – December	
BADM 780 – Strategic Management			<u>3</u>
	Total credit hours	33	