



The **U**niversity of South Dakota.

FOUNDATION

Major Gift Officer

The University of South Dakota Foundation seeks an experienced development officer who will be responsible for fundraising activities in the Eastern region of the country. The position will manage a portfolio of approximately 150 major gift prospects (\$25,000 and up) and is responsible to move them from stages of discovery to stewardship. The University of South Dakota is the state's flagship liberal arts university with a medical school and a law school.

Qualifications include a bachelor's degree and three years experience in fundraising, preferably in higher education. Related experience will be considered in lieu of fundraising. Excellent interpersonal skills, communications skills (both oral and written), and a high energy level, and extensive travel are required. The major gift officer must be able to develop strategic plans, set goals and accomplish them as a part of an organizational development plan. The position will report to the Foundation's Vice President for Development.

Applicants should submit a résumé and at least three professional references to Tom Stogsdill, Vice President for Development, USD Foundation, P.O. Box 5555, Vermillion, SD 57069 or by email Tom.Stogsdill@USDFoundation.org. Review of applications will begin immediately and continue until the position is filled. Salary is very competitive and commensurate with experience. The USD Foundation is an equal opportunity employer.

Additional information: www.usdfoundation.org; Telephone 1-800-521-3575